SOUTH AFRICAN NATIONAL EQUESTRIAN SCHOOLS ASSOCIATION (SANESA) - NPO

(Registration number 9475619178)
Financial statements
for the year ended 31 December 2017



(Registration number 9475619178)

Financial Statements for the year ended 31 December 2017

General Information

Country of incorporation and domicile

South Africa

Nature of business and principal activities

To promote competitive equestrian sport in South Africa through the development, participation and excellence in achievements within school

structures

Members

Glynis Fuller (National Chairperson)

Barbara Lovell (National Treasurer)

Joan Bekker (National Secretary)

Charlotte Houston Marjorie Greyling Candace Wood Sandra Copeland Hannali Els Julie Swartz

Registered office

111 Oak Road

Kirsten Armitage

Kyalami 1684

Auditors

The Ashton CA(SA) Group Inc.

Chartered Accountants (SA)

Registered Auditor

Tax reference number

Tax Exemption number: 9475619178

Level of assurance

These financial statements have been audited in compliance with the

applicable requirements of the Companies Act 71 of 2008.

Preparer

The financial statements were independently compiled by:

The Ashton CA (SA) Group Inc.

(Registration number 9475619178)

Financial Statements for the year ended 31 December 2017

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The reports and statements set out below comprise the financial statements presented to the shareholders: Page Members' Responsibilities and Approval 3 Independent Auditor's Report 4-5 Members' Report 6 Statement of Financial Position 7 Statement of Profit or Loss and Other Comprehensive Income 8 Statement of Changes in Equity 9 Statement of Cash Flows 10 **Accounting Policies** 11 - 12 Notes to the Financial Statements 13 - 15 The following supplementary information does not form part of the financial statements and is unaudited: **Detailed Income Statement** 16

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Members' Responsibilities and Approval

The members are required in terms of the Companies Act 71 of 2008 to maintain adequate accounting records and are responsible for the content and integrity of the financial statements and related financial information included in this report. It is their responsibility to ensure that the financial statements fairly present the state of affairs of the company as at the end of the financial year and the results of its operations and cash flows for the period then ended. The external auditors are engaged to express an independent opinion on the financial statements.

The financial statements are prepared in accordance with International Financial Reporting Standards for Small Medium Enterprises and are based upon appropriate accounting policies consistently applied and supported by reasonable and prudent judgements and estimates.

The members acknowledge that they are ultimately responsible for the system of internal financial control established by the company and place considerable importance on maintaining a strong control environment. To enable the directors to meet these responsibilities, the committee sets standards for internal control aimed at reducing the risk of error or loss in a cost effective manner. The standards include the proper delegation of responsibilities within a clearly defined framework, effective accounting procedures and adequate segregation of duties to ensure an acceptable level of risk. These controls are monitored throughout the company and all employees are required to maintain the highest ethical standards in ensuring the company's business is conducted in a manner that in all reasonable circumstances is above reproach. The focus of risk management in the company is on identifying, assessing, managing and monitoring all known forms of risk across the company. While operating risk cannot be fully eliminated, the company endeavours to minimise it by ensuring that appropriate infrastructure, controls, systems and ethical behaviour are applied and managed within predetermined procedures and constraints.

The members are of the opinion, based on the information and explanations given by management, that the system of internal control provides reasonable assurance that the furancial records may be relied on for the preparation of the financial statements. However, any system of internal financial control can provide only reasonable, and not absolute, assurance against material misstatement or loss.

The members have reviewed the company's cash flow forecast for the year to 31 December 2018 and, in light of this review and the current financial position, they are satisfied that the company has or had access to adequate resources to continue in operational existence for the

The external auditors are responsible for independently auditing and reporting on the company's financial statements. The financial statements have been examined by the company's external auditors and their report is presented on page s 4 to 5.

The financial statements set out on page 6, which have been prepared on the going concern basis, were approved by the National Chairperson on ... Ale. 11 and were signed on their behalf by:



Independent Auditor's Report

To the shareholders of South African National Equestrian Schools Association (SANESA) - NPO

Opinion

We have audited the financial statements of South African National Equestrian Schools Association (SANESA) - NPO set out on pages 7 to 15, which comprise the statement of financial position as at 31 December 2017, and the statement of profit or loss and other comprehensive income, statement of changes in equity and statement of cash flows for the year then ended, and notes to the financial statements, including a summary of significant accounting policies.

In our opinion, the financial statements present fairly, in all material respects, the financial position of South African National Equestrian Schools Association (SANESA) - NPO as at 31 December 2017, and its financial performance and cash flows for the year then ended in accordance with the International Financial Reporting Standards for Small and Medium-sized Entities and the requirements of the Companies Act 71 of 2008.

Basis for opinion

We conducted our audit in accordance with International Standards on Auditing. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the financial statements section of our report. We are independent of the company in accordance with the Independent Regulatory Board for Auditors Code of Professional Conduct for Registered Auditors (IRBA Code) and other independence requirements applicable to performing audits of financial statements in South Africa. We have fulfilled our other ethical responsibilities in accordance with the IRBA Code and in accordance with other ethical requirements applicable to performing audits in South Africa. The IRBA Code is consistent with the International Ethics Standards Board for Accountants Code of Ethics for Professional Accountants (Parts A and B). We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Other information

The members are responsible for the other information. The other information comprises the Members' Report as required by the Companies Act 71 of 2008 of South Africa, which we obtained prior to the date of this report. Other information does not include the financial statements and our auditor's report thereon.

Our opinion on the financial statements does not cover the other information and we do not express an audit opinion or any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit, or otherwise appears to be materially misstated. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

Practice no: 902161

Responsibilities of the members for the Financial Statements

The members are responsible for the preparation and fair presentation of the financial statements in accordance with the International Financial Reporting Standards for Small and Medium-sized Entities and the requirements of the Companies Act 71 of 2008, and for such internal control as the members determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the members are responsible for assessing the member's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the members either intend to liquidate the company or to cease operations, or have no realistic alternative but to do so.

Auditor's responsibilities for the audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with international Standards on Auditing will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with International Standards on Auditing, we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the directors.
- Conclude on the appropriateness of the members' use of the going concern basis of accounting and based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the
 financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with the directors regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

The Ashton CA(SA) Group Inc.

hton.

HJ Windell Director

Chartered Accountants (SA)

Registered Auditors

(Registration number 9475619178)
Financial Statements for the year ended 31 December 2017

Members' Report

The members have pleasure in submitting their report on the financial statements of South African National Equestrian Schools Association (SANESA) - NPO for the year ended 31 December 2017.

1. Review of financial results and activities

The financial statements have been prepared in accordance with the International Financial Reporting Standards for Small and Mediumsized Entities and the requirements of the Companies Act 71 of 2008. The accounting policies have been applied consistently compared to the prior year.

Full details of the financial position, results of operations and cash flows of the company are set out in these financial statements.

2. Members

The members in office at the date of this report are as follows:

Directors

Glynis Fuller (National Chairperson)
Barbara Lovell (National Treasurer)
Joan Bekker (National Secretary)
Charlotte Houston
Marjorie Greyling
Candace Wood
Sandra Copeland
Hannali Els
Julie Swartz
Kirsten Armitage

3. Events after the reporting period

The members are not aware of any material event which occurred after the reporting date and up to the date of this report.

4. Going concern

The members believe that the company has adequate financial resources to continue in operation for the foreseeable future and accordingly the financial statements have been prepared on a going concern basis. The directors have satisfied themselves that the company is in a sound financial position and that it has access to sufficient borrowing facilities to meet its foreseeable cash requirements. The members are not aware of any new material changes that may adversely impact the company. The members are also not aware of any material non-compliance with statutory or regulatory requirements or of any pending changes to legislation which may affect the company.

5. Auditors

The Ashton CA(SA) Group Inc. continued in office as auditors for the company for 2017.

At the AGM, the shareholders will be requested to reappoint The Ashton CA(SA) Group Inc. as the independent external auditors of the company and to confirm Mr HJ Windell as the designated lead audit partner for the 2018 financial year.

Statement of Financial Position as at 31 December 2017

| Figures in Rand | Note(s) | 2017 | 2016 |
|--|---------|--------------------|--------------------|
| Assets | | | |
| Non-Current Assets Property, plant and equipment | 2 | 17 255 | 29 566 |
| Current Assets Trade and other receivables Cash and cash equivalents | 3 | 2 204 242 258 | 209 760 |
| Total Assets | - | 244 462 261 717 | 209 760 239 326 |
| Equity and Liabilities | | | |
| Equity Retained income | - | 149 744 | 39 797 |
| Liabilities | | | |
| Current Liabilities Trade and other payables | 4 _ | 111 973 | 199 529 |
| Total Equity and Liabilities | - | 261 717 | 239 326 |

Statement of Profit or Loss and Other Comprehensive Income

| Figures in Rand | Note(s) | 2017 | 2016 |
|---|---------|-------------|-------------|
| Revenue | | 9 578 034 | 8 184 588 |
| Other operating expenses | | (9 506 789) | (8 131 670) |
| Operating profit | _ | 71 245 | 52 918 |
| Investment income | | 46 613 | 30 442 |
| Profit for the year | | 117 858 | 80 860 |
| Other comprehensive income | | 9 | - |
| Total comprehensive income for the year | _ | 117 858 | 80 860 |
| • | - | | |

Statement of Changes in Equity

| Figures in Rand | Retained income | Total equity |
|---|-----------------|--------------|
| Balance at 01 January 2016 | (41 063) | (41 063) |
| Profit for the year Other comprehensive income | 80 860 | 80 860 |
| Total comprehensive income for the year | 80 860 | 80 860 |
| Balance at 01 January 2017 | 39 797 | 39 797 |
| Profit for the year Other comprehensive income | 117 858 | 117 858 |
| Total comprehensive income for the year | 117 858 | 117 858 |
| Reallocation of prior period expenses | (7 911) | (7 911) |
| Total contributions by and distributions to owners of company recognised directly in equity | (7 911) | (7 911) |
| Balance at 31 December 2017 | 149 744 | 149 744 |
| 51 (T) | • | |

Note(s)

Statement of Cash Flows

| Figures in Rand | Note(s) | 2017 | 2016 |
|---|---------|--------------------------|------------------------|
| Cash flows from operating activities | | | |
| Cash receipts from customers Cash paid to suppliers and employees | | 9 575 830 (9 580 847) | 8 184 588 |
| Cash (used in) generated from operations | - | (5 017) | (7 955 417) 229 171 |
| Interest income Finance costs | | 46 613 - | 30 442 (2 500) |
| Net cash from operating activities | - | 41 596 | 257 113 |
| Cash flows from investing activities | | | |
| Purchase of property, plant and equipment | 2 | (9 098) | (8 850) |
| Sale of property, plant and equipment Net cash from investing activities | 2 _ | (0.008) | 456 |
| act cast iloni ulasstiiă actiaities | - | (9 098) | (8 394) |
| Cash flows from financing activities | | | |
| Repayment of members loan | | - | (50 000) |
| Net cash from financing activities | _ | - | (50 000) |
| Total cash movement for the year | | 32 498 | 198 719 |
| Cash at the beginning of the year | _ | 209 760 | 11 041 |
| Total cash at end of the year | 3 | 242 258 | 209 760 |

(Registration number 9475619178)

Financial Statements for the year ended 31 December 2017

Accounting Policies

1. Significant accounting policies

The orincipal accounting policies applied in the preparation of these financial statements are set out below.

1.1 Basis of preparation

The financial statements have been prepared on the going concern basis in accordance with, and in compliance with, the International Financial Reporting Standards for Small and Medium-sized Entities and International Financial Reporting Interpretations Committee ("IFRIC") interpretations issued and effective at the time of preparing these financial statements and the Companies Act 71 of 2008 of South Africa, as amended.

These financial statements comply with the requirements of the SAICA Financial Reporting Guides as issued by the Accounting Practices Committee and the Financial Reporting Pronouncements as issued by the Financial Reporting Standards Council.

The financial statements have been prepared on the historic cost convention, unless otherwise stated in the accounting policies which follow and incorporate the principal accounting policies set out below. They are presented in Rands, which is the company's functional currency.

These accounting policies are consistent with the previous period.

1.2 Property, plant and equipment

Property, plant and equipment are tangible assets which the company holds for its own use or for rental to others and which are expected to be used for more than one year.

An item of property, plant and equipment is recognised as an asset when it is probable that future economic benefits associated with the item will flow to the company, and the cost of the item can be measured reliably.

Property, plant and equipment is initially measured at cost. Cost includes all of the expenditure which is directly attributable to the acquisition or construction of the asset, including the capitalisation of borrowing costs on qualifying assets and adjustments in respect of hedge accounting, where appropriate.

Expenditure incurred subsequently for major services, additions to or replacements of parts of property, plant and equipment are capitalised if it is probable that future economic benefits associated with the expenditure will flow to the company and the cost can be measured reliably. Day to day servicing costs are included in profit or loss in the year in which they are incurred.

Depreciation of an asset commences when the asset is available for use as intended by management. Depreciation is charged to write off the asset's carrying amount over its estimated useful life to its estimated residual value, using a method that best reflects the pattern in which the asset's economic benefits are consumed by the company. Leased assets are depreciated in a consistent manner over the shorter of their expected useful lives and the lease term. Depreciation is not charged to an asset if its estimated residual value exceeds or is equal to its carrying amount. Depreciation of an asset ceases at the earlier of the date that the asset is classified as held for sale or derecognised.

The useful lives of items of property, plant and equipment have been assessed as follows:

| Item | Depreciation method | Average useful life |
|------------------------|---------------------|---------------------|
| Show jumping equipment | Straight line | 5 years |
| Office equipment | Straight line | 5 years |
| IT equipment | Straight line | 3 years |
| Computer software | Straight line | 5 years |

The residual value, useful life and depreciation method of each asset are reviewed at the end of each reporting year. If the expectations differ from previous estimates, the change is accounted for prospectively as a change in accounting estimate.

An item of property, plant and equipment is derecognised upon disposal or when no future economic benefits are expected from its continued use or disposal. Any gain or loss arising from the derecognition of an item of property, plant and equipment, determined as the difference between the net disposal proceeds, if any, and the carrying amount of the item, is included in profit or loss when the item is derecognised.

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Financial Statements for the year ended 31 December 2017

Accounting Policies

1.3 Revenue

When the outcome of a transaction involving the rendering of services can be estimated reliably, revenue associated with the transaction is recognised by reference to the stage of completion of the transaction at the end of the reporting period. The outcome of a transaction can be estimated reliably when all the following conditions are satisfied:

- the amount of revenue can be measured reliably;
- it is probable that the economic benefits associated with the transaction will flow to the company;
- the stage of completion of the transaction at the end of the reporting period can be measured reliably; and
- the costs incurred for the transaction and the costs to complete the transaction can be measured reliably.

When the outcome of the transaction involving the rendering of services cannot be estimated reliably, revenue shall be recognised only to the extent of the expenses recognised that are recoverable.

Interest is recognised, in profit or loss, using the effective interest rate method.

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Financial Statements for the year ended 31 December 2017

Notes to the Financial Statements

| Figures in Rand | 2017 | 2016 |
|-----------------|------|------|
| | | |

2. Property, plant and equipment

| | 2017 | | - Balay | 2016 | | |
|------------------------|---------------------|--------------------------|----------------|---------------------|--------------------------|----------------|
| | Cost or revaluation | Accumulated depreciation | Carrying value | Cost or revaluation | Accumulated depreciation | Carrying value |
| Show jumping equipment | 50 647 | (50 647) | | 50 647 | (48 753) | 1 894 |
| Office equipment | 8 850 | (3 392) | 5 458 | 8 850 | (1 622) | 7 228 |
| IT equipment | 67 703 | (58 706) | 8 997 | 58 605 | (42 694) | 15 911 |
| Computer software | 8 665 | (5 865) | 2 800 | 8 665 | (4 132) | 4 533 |
| Total | 135 865 | (118 610) | 17 255 | 126 767 | (97 201) | 29 566 |

Reconciliation of property, plant and equipment - 2017

| | Opening balance | Additions | Depreciation | Total |
|------------------------|--------------------|-----------|--------------|--------|
| Show jumping equipment | 1 894 | 2: | (1 894) | 15 |
| Office equipment | 7 228 | 2: | (1 770) | 5 458 |
| IT equipment | 15 911 | 9 098 | (16 012) | 8 997 |
| Computer software | 4 533 | * | (1 733) | 2.800 |
| | 29 566 | 9 098 | (21 409) | 17 255 |

Reconciliation of property, plant and equipment - 2016

| | Opening balance | Additions | Depreciation | Total |
|------------------------|--------------------|-----------|--------------|--------|
| Show jumping equipment | 10 302 | 7.4 | (8 408) | 1 894 |
| Office equipment | - | 8 850 | (1 622) | 7 228 |
| IT equipment | 29 831 | 54 | (13 920) | 15 911 |
| Computer software | 6 266 | 24 | (1 733) | 4 533 |
| | 46 399 | 8 850 | (25 683) | 29 566 |

3. Cash and cash equivalents

Cash and cash equivalents consist of:

| Cash on hand FNB Bank - Business cheque account FNB Bank - Money market account | 2 000 13 018 227 240 | 2 000 26 860 180 900 |
|---|----------------------------|----------------------------|
| | 242 258 | 209 760 |

4. Trade and other payables

| Trade payables Accruals | 77 593 34 380 | 199 529 |
|----------------------------|------------------|---------|
| | 111 973 | 199 529 |

Notes to the Financial Statements

| Figures in Rand | 2017 | 2016 |
|--------------------------------|-------------|-------------|
| 5. National operating expenses | | |
| Accounting fees | (334 002) | (319 189 |
| Bad debts | `(35 989) | - |
| AGM expenses | (40 419) | (69 651) |
| Bank charges | (32 881) | (32 512 |
| Computer expenses | (203 333) | (157 968 |
| Council meeting expenses | (33 422) | (74 813 |
| Development - SASJ | (31 101) | _ |
| Development - WMG | (4 335) | - |
| Courier & postage | (251) | (326) |
| Executive meeting expenses | (20 833) | (1 502 |
| Insurance | (36 082) | (41 127) |
| Printing & stationery | (28 157) | (21 281) |
| Salaries & wages | (415 626) | (356 359) |
| Sponsorships | (178 992) | (208 832) |
| Telephone & fax | (20 193) | (14 737) |
| Sponsorships - SAEF | (44 305) | 5 |
| Sponsorships - entry fees | (77 893) | (63 073) |
| Travel & accommodation | (53 764) | (37 244) |
| | (1 591 578) | (1 398 614) |

Notes to the Financial Statements

| Figures in Rand | 2017 | 2016 |
|----------------------------|-------------|-------------|
| 6. Show operating expenses | | |
| Administration | (121 193) | (85 231) |
| Awards functions | (343 540) | (163 925) |
| Medals & badges | (123 410) | (139 878) |
| Bank charges | (880) | 1.0 |
| Certificates | (42 086) | (13 380) |
| Copy charges | (51 603) | (59 760) |
| Internet expense | (3 000) | (2 418) |
| Medics | (480 517) | (421 996) |
| Officials | (1 929 938) | (1 616 716) |
| Officials catering | (557 179) | (465 201) |
| Officials travel & accom | (325 866) | (300 025) |
| Stationery | (15 479) | (13 844) |
| Rosettes | (552 050) | (455 776) |
| Telephone | (13 228) | (36 265) |
| Venue levies | (2 491 795) | (2 092 530) |
| Venue operated shows | (375 164) | (339 234) |
| AGM Costs | (1 853) | (12 304) |
| Committee Costs | (4 085) | (20 285) |
| Computer Expenses | m | (455) |
| Hiring of Equipment | (500) | (1 500) |
| Meeting Costs | (7 116) | (4 605) |
| Marketing Costs | (17 222) | (3 381) |
| Parade Costs | (4 750) | (3 568) |
| Security Expenses | (5 200) | (10 264) |
| Show Costs | - | (3 972 |
| Provincial Sponsorships | (876) | (58 689 |
| Team Clothing | (30 515) | ž. |
| Stabling Expenses | (272 665) | |
| - JOC Costs | (12 258) | 7 |
| - Stabling Costs | (19 033) | (343 847 |
| - Team Clothing Costs | (36 600) | (19 105 |
| - Show Equipment Exps | (18 219) | - |
| | (7 857 820) | (6 688 154 |

Detailed Income Statement

| Figures in Rand | Note(s) | 2017 | 2016 |
|---|---------|-------------|--------------------------|
| Revenue | | | |
| Entry fees | | 9 394 534 | 8 084 588 |
| Sponsorship income | | 183 500 | 100 000 |
| | - | 9 578 034 | 8 184 588 |
| Other operating expenses | | | |
| Auditors remuneration - external auditors | | (19 380) | (18 240) |
| Depreciation | | (21 409) | (25 683) |
| Donations | | (5 000) | - |
| Employee costs | | (11 603) | (978) |
| Show operating expenses | 6 | (7 857 821) | (6 688 154) |
| National operating expenses | 5 | (1 591 576) | (1 398 615) |
| | - | (9 506 789) | (8 131 670) |
| Operating profit | _ | 71 245 | 52 918 |
| Investment income | | 46 613 | 30 442 |
| Finance costs Profit for the year | _ | 117 858 | (2 500) 80 860 |

